

AE INVESTOR

FUND UPDATE FOR QUARTER ENDING 30 September 2023

This Fund Update was first made publicly available on 30th October 2023.



What is the purpose of this update?

This document tells you how AE Investor has performed and what fees were charged. This document will help you to compare the fund with other funds. Always-Ethical Limited (formerly known as Amanah Trust Management (NZ) Limited) prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

Description of this fund

AE Investor is a US dollar denominated managed investment scheme that invests in up to fifty (50) equities listed on approved stock exchanges (NYSE, NYSE MKT LLC or NASDAQ), or cash either in NZ dollars or US dollars. All investments must comply with the Ethical Mandate of AE Investor.

The principal objective of AE Investor is to provide an annual return to investors over the long-term, while complying with the Ethical Mandate.

As the Manager, our aim is to protect the value for all investors in times of volatility, while maximizing gains in times of growth.

| | |
|--|-------------------|
| Total value of the fund (USD) | \$40,143,931 |
| Number of investors in the fund | 541 |
| The date the fund started | 01 September 2013 |

What are the risks of investing?

Risk indicator for AE Investor -



The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down. A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at <https://www.sorted.org.nz>. Note that even the lowest category does not mean a risk-free investment, and there are other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for the past five years. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future fund updates.

See the product disclosure statement (PDS) for more information about the risks associated with investing in this fund.

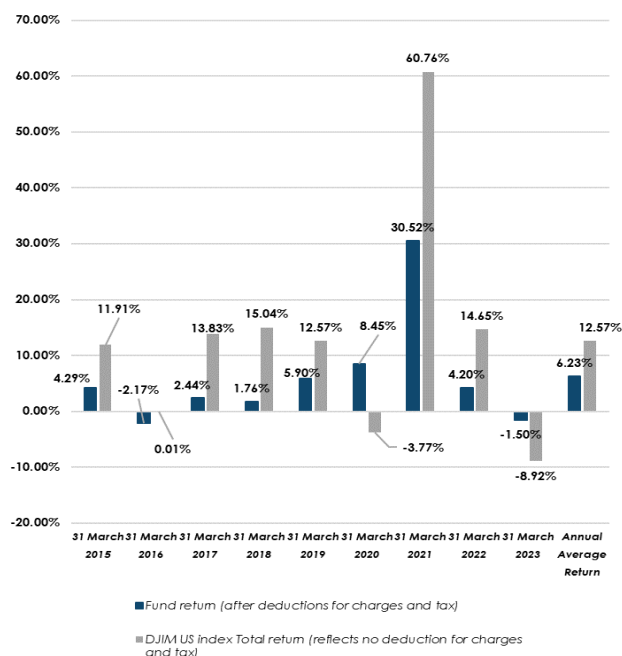
How has the fund performed?

| | Average over past 5 years | Past Year |
|---|---------------------------|-----------|
| Annual return <i>(after deductions for charges and tax)</i> | + 7.99% | +13.35% |
| Annual return <i>(after deductions for charges but before tax)</i> | + 7.91% | +9.80% |
| DJIM US index (Total Return) annual return <i>(reflects no deduction for charges and tax)</i> | + 11.24% | +24.87% |

While the Manager reviews its performance relative to major market indices, it does not consider there to be an absolute benchmark index for comparative purpose due to the unique Ethical Mandate of the fund.

Additional information about the benchmark index is available in the SIPO on the register at <http://www.business.govt.nz/disclose>

Annual return graph



This shows the return after fund charges and tax for each complete year ending 31 March since the fund started. The last bar shows the average annual return since the fund started, up to 30 September 2023.

Important: This does not tell you how the fund will perform in the future. Returns in this update are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax may be lower.

What fees are investors charged?

Investors in AE Investor are charged fund charges. In the year to 31 March 2023, these were:

| | % of net asset value |
|--|----------------------|
| Total fund charges | 2.99% |
| <i>Which are made up of:</i> | |
| Total management and administration charges | 2.59% |
| <i>Including:</i> | |
| Manager's basic fee | 1.25% |
| Other management and administration charges* | 1.34% |
| Total performance-based fees* | 0.40% |

Example of how this applies to an investor

Small differences in fees and charges can have a big impact on your investment over the long term.

Sam had \$10,000 in the fund at the start of the year and did not make any further contributions. At the end of the year, Sam made a gain after fund charges were deducted but before tax of \$980.00. (that is 9.80% of his initial \$10,000). Sam did not have to pay any other charges. This gives Sam a total gain after fund charges and tax of \$1,335.40 for the year.

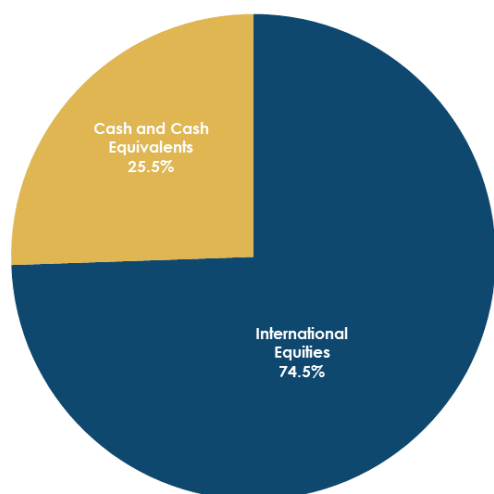
Investors may also be charged individual action fees for specific actions or decisions (Note: There are no exit or entry fees). See the PDS for AE Investor on the offer register at <http://www.business.govt.nz/disclose> for more information about those fees.

*The performance-based fees and other management and administration charges are estimates, based on historical costs. Please refer to note 1 at the end of this Fund Update for more information on how fees are charged.

What does the fund invest in?

Actual investment mix

This shows the types of assets that the fund invests in -



Target investment mix

This shows the mix of assets that the fund generally intends to invest in -

| | % of net asset value |
|------------------------------|----------------------|
| Cash and cash equivalents | 20.00% |
| New Zealand fixed interest | 0.00% |
| International fixed interest | 0.00% |
| Australasian equities | 0.00% |
| International equities | 80.00% |
| Listed property | 0.00% |
| Unlisted property | 0.00% |
| Commodities | 0.00% |
| Other | 0.00% |
| Total | 100% |

Top 10 investments

| Name | % of net asset value of the fund | Type | Country | Credit rating (S&P where applicable) |
|-------------------------------|----------------------------------|---------------------------|---------------|---|
| 1. ANZ Bank | 25.06% | Cash and cash equivalents | New Zealand | AA- |
| 2. Apple Inc. | 6.58% | International equities | United States | |
| 3. Microsoft Corporation | 6.34% | International equities | United States | |
| 4. O'Reilly Automotive, Inc. | 4.59% | International equities | United States | |
| 5. Alphabet Inc. | 4.34% | International equities | United States | |
| 6. Eli Lilly and Company | 3.69% | International equities | United States | |
| 7. Nike, Inc. | 3.16% | International equities | United States | |
| 8. Adobe Systems Incorporated | 2.64% | International equities | United States | |
| 9. Quanta Services, Inc. | 2.39% | International equities | United States | |
| 10. Pepsico, Inc. | 2.25% | International equities | United States | |

The top 10 investments make up 61.04% of the fund.

Key personnel

| Name | Current Position | Time in Current Position | Previous or other Position | Time in previous or other position |
|-----------------|---|--------------------------|--|------------------------------------|
| Gregory Fortuin | Board Chair | 10 years 1 month | Director (finance industry) / Race Relations Conciliator | 41 years |
| Brian Henry | Founder/Director/ Management & Investment Committee | 10 years 1 month | Barrister | 49 years |
| Dennis Gates | Director/Management Committee | 2 years 7 months | Solicitor | 33 years |
| Robert Knox | Investment Committee Chair | 10 years 1 month | Managing Partner BDO / Accountant | 46 years |
| Sandra Clark | CEO/Management Committee | 3 years 7 months | Credit Controller | 12 years |

Further information

You can also obtain this information, the PDS for AE Investor, and some additional information from the offer register at <http://www.business.govt.nz/disclose> (search for AE Investor).

Notes

1. As required by the Financial Markets Conduct Regulations, the fund fees shown in this statement are based on the average month end net asset value of the fund. This is different to how the fund's fees are charged. The fund charges a management fee of 1.25% per annum and expenses which are calculated at the end of February/April/July and October and accrued.

Investors may be charged a performance fee, but this will not be charged where AE Investor does not meet the performance fee requirements. The other management and administration charges cover the general management of AE Investor.

e.g. Supervisor fees and the outsourced fund administration functions of unit pricing, investment accounting, registry, custody, legal, and audit fees, and costs required to comply with AE Investor's Ethical Mandate and relevant legislation. These charges are an estimate, as the amount of these expenses cannot be determined, until they are incurred and will vary from time to time. More information on fees and charges is outlined in the AE Investor PDS, available from the offer register at <http://www.business.govt.nz/disclose> (search for AE Investor).

2. The after-tax return is sometimes higher than the pre-tax return, this is a result of volatile tax obligations attributed to the investments during the year and over 5 years. The impact of tax credits this way is uncommon and should not be expected.