



# AE INVESTOR

## Product Disclosure Statement - PDS

Issued by Always-Ethical Limited

Dated 20 December 2021

This document replaces the Product Disclosure Statement dated 30 September 2021.

This document gives you important information about this investment to help you decide whether you want to invest. There is other useful information about this offer on [www.business.govt.nz/disclose](http://www.business.govt.nz/disclose).

Always-Ethical Limited\* has prepared this document in accordance with the Financial Markets Conduct Act 2013. You can also seek advice from a financial adviser to help you make an investment decision.

\*Formerly known as Amanah Trust Management (NZ) Limited

<b>KEY INFORMATION – SUMMARY</b>	
<b>WHAT IS THIS?</b>	<p>AE Investor: This is a managed investment scheme (MIS). Your money will be pooled with other investors' money and invested in various investments. Always-Ethical Limited will invest your money and charge you a fee for its services. The returns you receive are dependent on the investment decisions of Always-Ethical Limited and the performance of the investments. The value of those investments may go up or down. The types of investment and the fees you will be charged are described in this document.</p>
<b>WHAT WILL YOUR MONEY BE INVESTED IN?</b>	<p>Always-Ethical Limited offers one fund, AE Investor. This investment option is summarised below. More information about the investment target and strategy is provided in section 3 "Description of your investment".</p> <p>AE Investor is a USD denominated managed investment fund that invests in up to 50 US stocks listed on the New York Stock Exchange (NYSE), Nasdaq or Cash which may be either USD or NZD. The fund has a high level of volatility. See section 3.</p> <p>Your investment is held as Units which the Registry issues to you. All AE Investor assets are held by the Custodian, Trustees Executors Limited (TEL), each unit entitles you to a pro rata share of all the assets held by TEL on behalf of AE Investor's unit holders.</p> <p>The value of each unit can vary (both up and down) daily.</p>
<b>RISK INDICATOR</b>	<div style="text-align: center;"> <p><b>Lower Risk</b> <span style="float: right;"><b>Higher Risk</b></span></p> <p>1   2   3   4   5   <b>6</b>   7</p> <p><b>Potentially Lower Return</b> <span style="float: right;"><b>Potentially Higher Return</b></span></p> </div> <p>See section 4 "What are the risks of investing?" for an explanation of the risk indicator and information about other risks not included in the risk indicator. To help clarify your own attitude to risk, you can seek financial advice, or work your risk profile at: <a href="http://www.sorted.org.nz/calculators/investment-planner">www.sorted.org.nz/calculators/investment-planner</a></p>
<b>ANNUAL FUND CHARGES</b>	<p>ESTIMATED ANNUAL FUND CHARGES: 2.24% of AE Investor's net asset value NAV per annum*</p> <p>The Manager's fee is calculated in two parts:</p> <p>Administration fee: 1.25% of FUM</p> <p>Performance Fee: a performance fee can be charged which is set out in Section 5</p>

	<p>Expenses: are charged as set out in Section 5</p> <p>*The estimated annual fee charges of 2.24% of NAV per annum includes an estimated performance fee (0.57%) and costs and expenses (0.42%). A performance fee is not charged unless AE Investor achieves performance fee requirements set out in section 5.</p> <p>There are no withdrawal fees.</p>
<b>WHO MANAGES AE INVESTOR?</b>	<p>Always-Ethical Limited is the Manager of AE Investor. See section 7 "who is involved" for more information.</p>
<b>WHAT ARE THE RETURNS?</b>	<p>Returns on your investment come from changes in the unit price. AE Investor does not make distributions to Investors.</p>
<b>HOW CAN YOU GET YOUR MONEY OUT?</b>	<p>You can redeem your investment, in whole or in part by written notice to the Manager by email to <a href="mailto:info@Always-Ethical.com">info@Always-Ethical.com</a>. Please advise the number of units you wish to redeem. Redemption usually takes 5 working days.</p> <p>We have the ability, in certain circumstances, to suspend redemptions.</p> <p>Your investment in AE Investor can be sold, but there is no established market for trading these financial products. This means you may not be able to find a buyer for your investment.</p> <p>Further information about redeeming your investment can be found in section 2 "How does this investment work?"</p>
<b>HOW WILL YOUR INVESTMENT BE TAXED?</b>	<p>AE Investor is a portfolio investment entity (PIE).</p> <p>The amount of tax you pay in respect of a PIE is based on your prescribed investor rate (PIR). To determine your PIR go to <a href="https://www.ird.govt.nz/topics/income-tax/typesofincome">https://www.ird.govt.nz/topics/income-tax/typesofincome</a>. See section 6 "what taxes will you pay?" for more information.</p>
<b>WHERE CAN I GET KEY INFORMATION?</b>	<p>Always-Ethical Limited is required to publish quarterly updates for AE Investor. The updates show the returns, and the total fees actually charged to Investors, during the previous year. The latest fund updates are available at <a href="http://www.Always-Ethical.com">www.Always-Ethical.com</a>. The Manager will also give you copies of those documents free on request.</p>

# CONTENTS

SECTION 1	Key Information Summary	Page 2
SECTION 2	How does this investment work?	Page 5
SECTION 3	Description of your investment	Page 7
SECTION 4	What are the risks of investing?	Page 10
SECTION 5	What are the fees?	Page 12
SECTION 6	What taxes will you pay?	Page 14
SECTION 7	Who is involved?	Page 15
SECTION 8	How to complain	Page 16
SECTION 9	Where to find more information	Page 17
SECTION 10	How to apply	Page 17

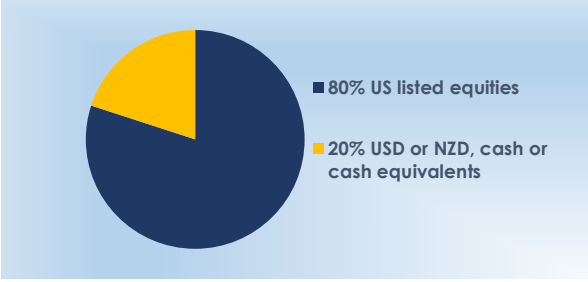
# 1. HOW DOES THIS INVESTMENT WORK?

<p><b>FEATURES OF THE SCHEME</b></p>	<p>This PDS is an offer to purchase units in AE Investor. AE Investor is governed by a trust deed between Always-Ethical Limited (the Manager) and Trustees Executors Limited (TEL, the Supervisor). Your investments are held by the Supervisor’s Custodial Division.</p> <p>TEL is independent from Always-Ethical Limited .</p>
<p><b>HOW DOES IT WORK?</b></p>	<p>When you invest in AE Investor your money buys units in AE Investor. Each unit you buy will have a price calculated each day, by the unit registry, based on the value of AE Investor assets at the time. Changes in the value of AE Investor’s assets (up or down) are reflected in the daily unit price.</p> <p>The number of units you hold, when multiplied by the unit price, gives you the total value of your investment (the impact of PIE tax can result in a change in the number of units you hold, up or down).</p> <p>The return on your investment comes from any increase or decrease in the unit price at the time you redeem the investment.</p> <p>AE Investor does not make distributions to Investors.</p>
<p><b>WHAT ARE THE BENEFITS?</b></p> <p><i>Strict Ethical Mandate – see section 3</i></p>	<p>AE Investor has a Strict Ethical Mandate that is defined in section 3. This mandate restricts the investing activities of the Manager to permitted investments, providing transparency for investors, and enables you to take responsibility for how your investments impact society. If we breach the Strict Investment Mandate, the breach is purified by a donation to a charity for the poor.</p> <p>For more information, please see section 3 “Description of your investment option”.</p> <p>Diversification: pooling with other investors enables you to invest in a range of investments that promotes diversification with the aim of reducing the risks of your investment portfolio. It also gives you access to investment markets and equities that you may not otherwise be able to invest in.</p> <p>Professional Management: using a managed fund simplifies the investing process for you, especially if you do not have the time or skill to manage your own investments and keep appropriate records.</p> <p>AE Investor invests in USD based listed US equities. All investments must comply with the Strict Ethical Mandate.</p> <p>The assets of AE Investor are not available to meet the liabilities of any other fund.</p>

<p><b>MAKING INVESTMENTS</b></p>	<p>You begin investing in AE Investor by completing the application form at the back of the PDS together with the supporting documents requested, or you may contact us by email <a href="mailto:info@Always-Ethical.com">info@Always-Ethical.com</a> or phone 0800 4 262624.</p> <p>Investing in AE Investor is open to all.</p> <p>There is no minimum sum*, and we encourage children to invest.</p> <p>You may invest in USD or NZD.</p> <p>All investment funds must come to the AE Investor subscription account from a recognised AML/CFT compliant Bank. Cash is not accepted.</p> <p>Investors are requested to specify an authorised redemption bank account at the time of making the application – this expedites any request for redemption. At the time of redemption, you can specify any account, but we will need time to verify the same.</p> <p>If you invest in NZD, the Manager will convert the invested funds to USD at the FX conversion rate of AE Investor’s bank at the time. The Manager has the discretion to delay conversion to USD (and therefore issuing units) in order to pool investor money for currency transactions.</p> <p>*Investments less than NZD\$100 are held in an investment wallet by the Unit Registry until the sum reaches a total of \$100. The sum invested is transacted and AE Investor units are issued by the Registry.</p>
<p><b>WITHDRAWING YOUR INVESTMENT</b></p>	<p>You may withdraw the whole, or part of, your investment at any time by notice in writing to <a href="mailto:info@Always-Ethical.com">info@Always-Ethical.com</a></p> <p>Your investment may be redeemed in either USD or NZD and deposited to the bank account you instruct.</p> <p>The redemption value of your investment is calculated by the Registry, which is independent of the Manager. The Registry value is final. When redeeming the whole investment, the Registry calculates and pays all PIE tax due to the IRD. Redeeming the whole investment can take up to 5 working days (T+5). If an urgent redemption is required to the value of 90%, we will be able to pay 90% on the day requested and the balance in 5 days following, as the Registry need to calculate and pay the investors PIE tax, prior to completing the full payment.</p> <p>If at the time of making the application to invest with AE Investor you specified an authorised redemption account, the process of sending you your money is expedited.</p>

## 2. DESCRIPTION OF YOUR INVESTMENT OPTION

<b>FUND NAME</b>	<b>AE INVESTOR</b>																		
<b>INVESTMENT OBJECTIVE and STRATEGY</b>	AE Investor is a USD denominated managed investment fund that invests in up to 50 US stocks listed on the New York Stock Exchange (NYSE), Nasdaq, or Cash, which may be either USD or NZD.																		
<p><b>TARGET INVESTMENT MIX</b></p> <p><b>Actively adjusted risk profile</b></p>	<p>The Manager's Investment Committee has wide discretion to set the target investment mix, and this may vary from 100% equities to 100% cash. The Investment Committee regularly considers market conditions and assesses the ratio of equities to cash and the risk to the investor's funds. The Manager describes the fund as aggressive as it may at any time have 90 – 100% of its assets invested in equities.</p> <p>This unique aspect of AE Investor allows it to change its Risk type. The risk types are:</p> <ul style="list-style-type: none"> <li>Defensive</li> <li>Conservative</li> <li>Balanced</li> <li>Growth</li> <li>Aggressive</li> </ul> <p>(See the table below from the <a href="http://www.sorted.govt.nz">www.sorted.govt.nz</a> website).</p> <p>Part of the AE Investor's investment strategy is to manage volatility by holding a balance of equities and cash. When there is a market event, the intent is to hold a war chest to take up opportunities to deliver long term growth by buying at prices below the future market price potential of the stock.</p> <p>When the Investment Committee considers the world economy requires, it actively adjusts the ratio of cash to equities. This changes the risk type of the fund.</p> <p>For example, in February 2020 it reduced its equities holding to under 34% making its risk type, by definition, a conservative fund (<a href="http://www.sorted.govt.nz">www.sorted.govt.nz</a>). See table below.</p> <table border="1" data-bbox="654 1758 1244 1948"> <thead> <tr> <th>Fund - risk type</th> <th>% Equities</th> <th>% Cash</th> </tr> </thead> <tbody> <tr> <td><b>Aggressive</b></td> <td>100 - 90%</td> <td>0-10%</td> </tr> <tr> <td><b>Growth</b></td> <td>89.9 - 63%</td> <td>10.1 – 37%</td> </tr> <tr> <td><b>Balanced</b></td> <td>62.9 - 35%</td> <td>37.1 – 65%</td> </tr> <tr> <td><b>Conservative</b></td> <td>34.9 – 10%</td> <td>65.1 – 90%</td> </tr> <tr> <td><b>Defensive</b></td> <td>0 – 9.9%</td> <td>90.1 – 100%</td> </tr> </tbody> </table>	Fund - risk type	% Equities	% Cash	<b>Aggressive</b>	100 - 90%	0-10%	<b>Growth</b>	89.9 - 63%	10.1 – 37%	<b>Balanced</b>	62.9 - 35%	37.1 – 65%	<b>Conservative</b>	34.9 – 10%	65.1 – 90%	<b>Defensive</b>	0 – 9.9%	90.1 – 100%
Fund - risk type	% Equities	% Cash																	
<b>Aggressive</b>	100 - 90%	0-10%																	
<b>Growth</b>	89.9 - 63%	10.1 – 37%																	
<b>Balanced</b>	62.9 - 35%	37.1 – 65%																	
<b>Conservative</b>	34.9 – 10%	65.1 – 90%																	
<b>Defensive</b>	0 – 9.9%	90.1 – 100%																	

	 <p>As a general guidance the target mix is 80% equities, 20% cash, but this is not to be taken as limiting the Investment Committee's ability to stay nimble by adjusting ratio of the equities/cash as it believes appropriate.</p> <p>The Manager applies an active management strategy to its investments, keeping the investments within the Strict Investment Mandate.</p>
<b>MINIMUM RECOMMENDED INVESTMENT TIMEFRAME</b>	5 YEARS
<b>SUITABILITY OF FUND FOR CLASSES OF INVESTORS</b>	AE Investor is suitable for ALL classes of investors who want a strictly ethical investment as per the Strict Ethical Mandate set out below.
<b>FURTHER INFORMATION</b>	<p>Our Statement of Investment Policy and Objectives (SIPO) sets out our investment objectives. We review our SIPO in consultation with our Supervisor. We will notify you of any material changes before making them.</p> <p>The current SIPO can be found at <a href="http://www.Always-Ethical.com/documents">www.Always-Ethical.com/documents</a> or at <a href="https://disclose-register.companiesoffice.govt.nz">https://disclose-register.companiesoffice.govt.nz</a></p> <p>Further information about the assets in AE Investor can be found in the latest fund update at <a href="http://www.Always-Ethical.com/documents">www.Always-Ethical.com/documents</a> or <a href="https://disclose-register.companiesoffice.govt.nz">https://disclose-register.companiesoffice.govt.nz</a></p>
<b>STRICT ETHICAL MANDATE</b>	<p><b>ETHICAL MANDATE</b> Up to 50 equities, being ordinary shares listed on the NYSE or Nasdaq, and cash; USD or NZD.</p> <p><b>Equity investments to be in companies with strong balance sheets that meet the financial ratios:</b></p> <ul style="list-style-type: none"> <li>• Interest-bearing debt less than 30%.</li> <li>• Interest-bearing investments less than 30%.</li> </ul>



	<ul style="list-style-type: none"> <li>• Illiquid assets greater than 33% (i.e. they are assets making or doing something for the good of humanity that exceed 67% of total assets).</li> </ul> <p><b>Prohibited activities:</b></p> <ul style="list-style-type: none"> <li>➤ Products whose return is based on receipt of interest, including money lending* *Explanation: this excludes all financial institutions, Banks, Money Lenders and Insurance Companies.</li> <li>➤ Gambling and speculative investments* *Explanation: this is not just a prohibition of gambling organisations like casinos, but also excludes high-risk investment products that rely on chance for success, eg. hedging products.</li> <li>➤ Derivatives* *Explanation: these are a high-risk product that rely on chance for success (gambling).</li> <li>➤ Alcohol</li> <li>➤ Tobacco</li> <li>➤ Weapons of war</li> <li>➤ Adult entertainment</li> <li>➤ Gold and Silver hedging</li> <li>➤ Pork* *Explanation: This limits the investment in meat-based businesses.</li> <li>➤ Leverage* (i.e. borrowing against investors' (your) money, not assets). *Explanation of leverage: Leverage is a practice of many fund managers. Leverage puts your investment at an unethical risk. Leverage is absolutely prohibited.</li> <li>➤ Fossil fuel exploration</li> </ul> <p><b>If an investment is suspected of not complying with the Ethical Mandate, it is sold on the next trading day.</b></p>
<p><b>STRICT ETHICAL MANDATE</b></p>	<p><b>CASH</b></p> <p>Any cash held in the Scheme is held in US dollars or NZ dollars in interest-free bank accounts.</p> <p>The Ethical Mandate prohibits investment in fixed-return products or derivative instruments.</p> <p>Non permissible income generated from non-compliant business operations or investments (both operations and non-operations) should not exceed 5% of the total income generated by the company invested in.</p>

	<p>Each year the effect of the non-permissible income is “purified” by a donation to the poor.</p> <p>Purification is calculated by the Manager and AE Investor pays the sum calculated annually to charities for the poor.</p>
--	---

### 3. WHAT ARE THE RISKS OF INVESTING?

<p><b>UNDERSTANDING THE RISK INDICATOR</b></p>	<p>Managed funds in New Zealand must have a standard risk indicator. The risk indicator is designed to help investors understand the uncertainties both for loss and growth that may affect their investment. You can compare funds using the risk indicator.</p> <div style="text-align: center;"> <p><b>Lower Risk</b> <span style="float: right;"><b>Higher Risk</b></span></p> <p style="display: flex; justify-content: space-around;"> <span><b>1</b></span> <span><b>2</b></span> <span><b>3</b></span> <span><b>4</b></span> <span><b>5</b></span> <span style="background-color: yellow;"><b>6</b></span> <span><b>7</b></span> </p> <p style="display: flex; justify-content: space-around;"> <span><b>Potentially Lower Return</b></span> <span><b>Potentially Higher Return</b></span> </p> </div> <p>The risk indicator for AE Investor is found in section 3 'Description of your investment option'. AE Investor risk is calculated on the basis of its ability to invest in greater than 90% listed equities at 6, as shown above.</p> <p>The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets go up and down (volatility). A higher risk generally means higher potential returns over time, but more ups and downs along the way.</p> <p>To help you clarify your own attitude to risk, you can seek financial advice, or work out your risk profile at <a href="http://www.sorted.org.nz/calculators/investment-planner">www.sorted.org.nz/calculators/investment-planner</a></p> <p>Note: Even the lowest category does not mean a risk-free investment, and there are other risks (described under the heading “Other specific risks”) that are not captured by this rating.</p> <p>This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for the previous five years. While risk indicators are usually relatively stable, they do shift from time to time. You can see the most recent risk indicator in the latest fund update for this fund.</p>
--	---

<p><b>GENERAL INVESTMENT RISKS</b></p>	<p>Some of the factors that may cause the fund's value to move up and down, which affect the risk indicator, are:</p> <p><b>AE Investor's Investment Committee regularly reviews the cash/equity ratio as a method of managing volatility (risk)</b></p>
--	--

The volatility management can impact the risk of the fund. As a helpful guide, the table below is taken from the NZ Retirement Commission website [www.sorted.govt.nz](http://www.sorted.govt.nz)

Fund - risk type	% Equities	% Cash
Aggressive	100 - 90%	0-10%
Growth	89.9 - 63%	10.1 - 37%
Balanced	62.9 - 35%	37.1 - 65%
Conservative	34.9 - 10%	65.1 - 90%
Defensive	0 - 9.9%	90.1 - 100%

AE Investor advises that all investors at all times consider the fund to be aggressive when making investment decisions.

**Other general risk factors are:**

<b>INVESTMENT MANAGEMENT</b>	Our investment management approach may lead us to choose investments which underperform or may result in us misjudging market movements. We use research and analysis to establish a view on market factors as best we can and attempt to reduce their impact by adjusting the portfolio's exposure to those areas.
<b>MARKET</b>	The investments of AE Investor are subject to economic, business, technological, political, tax and regulatory conditions. These factors and market sentiment, which can affect stock markets and the value of individual investments held by AE Investor.
<b>CURRENCY</b>	<p>AE Investor is denominated in US dollars. You will be exposed to currency fluctuations between the US dollar and the currency where you are domiciled. When you redeem, if you wish to receive your redemption value in New Zealand dollars, then the final value of your investment will be dependent on the NZD/USD exchange rate at the time of your decision to redeem.</p> <p>AE Investor's investments may be denominated in foreign currencies. This means there is a risk that those foreign currencies fall or rise in value, affecting the value of those assets from a New Zealand perspective.</p>
<b>TAXATION</b>	<p>AE Investor is a PIE.</p> <p>The eligibility requirements to maintain PIE status pose a risk. Although we have mechanisms available to manage compliance with the PIE eligibility requirements, there remains a risk that AE Investor could lose PIE status if there is a breach of those requirements and we do not become aware of the breach in time to correct it. This risk, if manifested, may have an adverse effect on the tax position of AE Investor and/or you.</p>

	<p>AE Investor is a capital growth fund, its income is deemed under the FIF (Foreign Investment Fund) regime.</p> <p>Taxation laws of the New Zealand jurisdiction are subject to change.</p>
<b>ETHICAL MANDATE</b>	<p>Investments may, without the Manager's knowledge, breach AE Investor's Ethical Mandate.</p>
<b>STOCK TURN</b>	<p>Strict compliance with AE Investor's Ethical Mandate may require the Manager to sell investments immediately; this means an investment may need to be sold at the expense of future performance.</p>
<b>THIRD PARTY – BROKERAGE</b>	<p>The Manager outsources the brokerage for the trading of its equity investments to JB Were (NZ) Ltd. The brokerage is instructed sale by sale and if it fails to perform, the risk is limited to that instruction. The brokerage can be readily changed.</p> <p>JB Were (NZ) Ltd has a high reputation as a brokerage house and provides useful trading algorithms to the Manager.</p>
<b>LIQUIDITY (OUR ABILITY TO SELL INVESTMENTS)</b>	<p>The ability to sell investments may sometimes be constrained. However, the risk relating to our ability to sell the Scheme's investments is low as our equities are listed on the NYSE and Nasdaq.</p> <p>However, the value of the Scheme's investments can change due to conditions beyond our foresight or control. The volatility of the prices of international equities may mean that if investments must be sold immediately, then a lower return may be expected.</p>
<b>EXIT</b>	<p>There is a risk that the Scheme may not be able to meet its obligations to investors when due. Under the Trust Deed the Manager may, if circumstances require, in good faith, suspend the redemption of units. This risk, whilst legally available, is considered to be unlikely to occur and, if invoked, would be to protect the investors of the fund.</p> <p>The Ethical Mandate requires investments to be highly liquid to ensure investors may be repaid when required.</p>
<b>OPERATIONAL</b>	<p>AE Investor may be exposed to operational risks that result from external events or failure of internal processes, people and systems. These risks include technology risk (including business systems failure), human error or failure, fraud, non-compliance with legal and regulatory obligations, counter-party performance under outsourcing arrangements, legal risk, data integrity risk, security risk and external events.</p>
<b>LEGISLATIVE AND REGULATORY</b>	<p>Your returns may be affected by legislative and regulatory changes both in New Zealand and overseas which may affect AE Investor's investments and the environments in which they operate. Such legislation and regulations, as well as government policy, are subject to change at any time.</p>

## 4. WHAT ARE THE FEES?

You will be charged fees and expenses for investing in AE Investor. Fees are deducted from your investment and reduce your returns. The fees you pay will be charged in two ways:

- Regular charges (for example annual fund charges). Small differences in these fees can have a big impact on your investment over the long term; and
- One off fee (for example any individual action fees) – although we don't currently charge these fees.

The fees and expenses you pay are:

<b>MANAGEMENT FEE</b>	1.25% per annum calculated quarterly by the Registry. This fee was fixed considering the specialist nature of the Strict Ethical Mandate, the cost of implementing the same, and the cost of managing a regulatory compliant fund generally.
<b>PERFORMANCE FEE</b>	<p>A performance fee of 10% of the net return (ie. adjusted for new money introduced) of the NAV at the end of the quarter (31 January, 30 April, 31 July, 31 October).</p> <p>Calculated by the Registry and paid to the Manager at the end of each quarter. The performance fee is only paid if:</p> <ul style="list-style-type: none"> <li>i) There has been a gain (excluding new money introduced) in the NAV for the quarter.</li> <li>ii) The gain exceeds the hurdle rate being the - SOFR* rate as published for the last trading day of that quarter. See <a href="https://apps.newyorkfed.org/markets/autorates/SOFR">https://apps.newyorkfed.org/markets/autorates/SOFR</a> *SOFR = Secured Overnight Financing Rate</li> </ul>
<b>METHOD OF CALCULATION</b>	<p>The following methodology is applied in the calculation of the performance fee by the Registry</p> <ul style="list-style-type: none"> <li>(a) = the NAV as at the end of the last quarter.</li> <li>(b) = the NAV at the end of the present quarter.</li> <li>(c) = net value of applications (new money) during the quarter.</li> <li>(d) (d) = (b) – (c) ie the growth for the quarter (if any) achieved by the Manager. Excluding the new money introduced during the quarter.</li> <li>(e) (d) must exceed the hurdle calculated using SOFR as above, or no performance fee.</li> <li>(f) (e) = (d) – (a) the growth achieved by the Manager's performance for the quarter.</li> <li>(g) The performance fee, if SOFR is exceeded is 10% of (e).</li> <li>(h) Fee = (e)/10.</li> </ul>

<p><b>MARKET INDICES</b></p>	<p>The Manager uses market indices to measure its performance, however, the hurdle rate is based on a market interest based SOFR rate. This means the fund indices are not relevant to the hurdle rate.</p> <p>The market indices the Manager uses are the DJI market US Index and the DJI Market World Index.</p>						
<p><b>MAXIMUM LIMIT ON DOLLAR VALUE OF FEE</b></p>	<p>None. AE Investor is a boutique fund that is in its early phase of growth. Fixing a maximum limit at this time in its growth cycle is considered by management to be premature and not appropriate.</p>						
<p><b>EXPENSES</b></p>	<p>These cover the general management costs of AE Investor and include the charges of the Supervisor, Custodian (a division of the Supervisor), regulatory costs of the FMA, the mandatory dispute resolution service, the Registry, legal and audit fees, all of which are necessarily incurred to provide the fund to you as an Investor.</p> <p>The amount of these fees cannot be determined until they have been incurred and will vary from time to time.</p> <p>EXAMPLE of how FEES AND EXPENSES apply to INVESTORS.</p> <p>Investor invests NZD\$10,000 in AE Investor. Investor is not charged any upfront fee. The starting investment is \$10,000.</p> <p>The Investor is charged management fees and expenses of approximately \$224 (2.24% of \$10,000). This fee might be more or less if the account balance has increased or decreased over the year. The Investor is also charged a performance fee if the fund has earned more than its hurdle.</p> <p>There are no other charges. Estimated fees and expenses for the first year:</p> <table data-bbox="470 1435 895 1532"> <tr> <td>Fund fees &amp; expenses</td> <td>\$224</td> </tr> <tr> <td>Other charges</td> <td>Nil</td> </tr> <tr> <td>Total</td> <td>\$224</td> </tr> </table> <p>See the latest fund update for an example of the actual returns and fees and expenses Investors were charged over the past year.</p>	Fund fees & expenses	\$224	Other charges	Nil	Total	\$224
Fund fees & expenses	\$224						
Other charges	Nil						
Total	\$224						
<p><b>FEES AND EXPENSES CAN CHANGE</b></p>	<p>The existing fees may be changed, or new fees imposed, provided the Manager gives you notice. We must publish a fund update for each fund showing the fees actually charged during the most recent year.</p> <p>The latest fund update is available at:</p> <p><a href="http://www.Always-Ethical.com/documents">www.Always-Ethical.com/documents</a> or <a href="https://disclose-register.companiesoffice.govt.nz/">https://disclose-register.companiesoffice.govt.nz/</a></p>						

## 5. WHAT TAXES WILL YOU PAY?

### AE INVESTOR PIE PORTFOLIO INVESTMENT ENTITY

The amount of tax you pay is based on your prescribed investor rate (PIR).

As a guide only for a single income source earner the following table can be used.

- |  |       |
|--|-------|
| o Income less than \$14,000            | 10.5% |
| o Income between \$14,000 and \$48,000 | 17.5% |
| o Income greater than \$48,000         | 28%   |

To determine your PIR, go to:

<https://www.ird.govt.nz/topics/income-tax/typesofincome>

If you are unsure of your PIR, we recommend you seek professional advice or contact the Inland Revenue Department. It is your responsibility to tell Always-Ethical Ltd your PIR when you invest or if your PIR changes. If you do not tell Always-Ethical Ltd, a default rate may be applied. If the rate is lower than the correct rate, you will be required to pay the tax shortfall as part of your income tax year end process. If the rate applied to your PIE income is higher than your PIR, any tax over-withheld will be used to reduce any income tax liability you may have for the tax year and any remaining amount will be refunded to you.

## 5. WHO IS INVOLVED?

### About AE Investor

Always-Ethical Limited is the Manager of AE Investor. It is part of the AE Always-Ethical group of companies.

Always-Ethical Ltd provides an ethical KiwiSaver scheme and looks to provide other ethical investment solutions for Investors.

### Contact Us:

**PHYSICAL ADDRESS:**

5 Hauraki Road  
Takapuna  
Auckland 0622

**POSTAL ADDRESS:**

PO Box 304015  
Hauraki Corner  
Auckland 0750

**FREEPHONE:**

0800 4 262624

**TELEPHONE:**

09 304 0555

**EMAIL:**

[info@Always-Ethical.com](mailto:info@Always-Ethical.com)

**WEBSITE:**

[www.Always-Ethical.com](http://www.Always-Ethical.com)

Further information, including the biographies of the directors of Always-Ethical Ltd, is available in the 'other material information' document available on the offer register for the Scheme at: <https://disclose-register.companiesoffice.govt.nz/>

<b>WHO ELSE IS INVOLVED?</b>	
<b>Trustees Executors Limited (TEL)</b>	
<b>Supervisor and Custodian</b>	This company supervises AE Investor as a Manager and holds all of the assets both independent and separate from the Manager. It is licensed by the Financial Markets Authority to be a supervisor of a MIS fund like AE Investor.
<b>Appello Services Limited</b>	
<b>Unit Registry/Registry</b>	Provides the Unit Registry functions, pricing, calculating redemption values and performs accounting functions.
<b>6. HOW TO COMPLAIN</b>	
If you have any issues or complaints, please contact the Manager at:	
<b>Always-Ethical Limited</b>	
Postal Address:	PO Box 304015 Hauraki Corner Auckland 0750
Freephone: Telephone: Email:	0800 4 262624 09 304 0555 <a href="mailto:info@Always-Ethical.com">info@Always-Ethical.com</a>
<b>Trustees Executors Limited</b>	
Postal Address:	PO Box 4197 Shortland Street Auckland 1140
Freephone: Email:	0800 TRUSTEES (0800 878 783) <a href="mailto:cts@trustees.co.nz">cts@trustees.co.nz</a>



<b>Financial Dispute Resolution Service</b> (Fairway Resolution Limited)	
Postal Address:	PO Box 5967 Wellington 6145
Freephone: Telephone: Email:	0508 337 337 04 9109952 <a href="mailto:enquiries@fdr.org.nz">enquiries@fdr.org.nz</a>  For details on FDRS go to their website <a href="http://www.fdr.org.nz">www.fdr.org.nz</a> . FDRS does not charge any fee to any complainant to investigate or resolve a complaint.
<h2>7. WHERE TO FIND MORE INFORMATION?</h2>	
<p>Further information relating to your investment, such as financial statements, annual reports, the trust deed, and the SIPO for the Scheme, is available on the offer register and the scheme register at:</p> <p><a href="http://www.business.govt.nz/disclose">www.business.govt.nz/disclose</a> and  <a href="http://disclose-register.companiesoffice.govt.nz">http://disclose-register.companiesoffice.govt.nz</a></p> <p>We will provide you with a PIE Tax Statement each year you are a member of the Scheme. This will include the amount of PIE income attributed to you, and the amount of PIE tax paid or refunded at your PIR. You will also be asked to confirm your IRD number and PIR.</p> <p>A copy of information on the offer register or scheme register is also available on request to the Registrar of Financial Service Providers using the contact details on:</p> <p><a href="http://www.business.govt.nz/disclose">www.business.govt.nz/disclose</a> and  <a href="https://disclose-register.companiesoffice.govt.nz">https://disclose-register.companiesoffice.govt.nz</a></p>	
<h2>8. HOW TO APPLY?</h2>	
<p>You begin investing in AE Investor by completing the application form at the back of this PDS, along with the required Identity Documents.</p>	